



Construction News & Views

Vol. 10 No. 4

www.saca-az.org

March 2014

A message from your President

When I think of ‘Social Media’ I think of the phone commercial that portrays an annoyed

daughter telling her father she knows he is sitting on the back patio because she’s there,



Wayne Gregan

too. The first time I saw the commercial I felt the social media scene was making fun of the older generation; after all, the guy couldn’t have been more ridiculous. The more I thought about the commercial, I realized that if I only used social media to the extent the father did I would, and should, feel inadequate to the benefits that social media can offer.

I am older, smarter, and have more money than the youth of today so why wouldn’t I try to make social media work for my business? I’m not talking about tweeting to the world where I’m going so everyone knows where to find me. I’m talking about making myself visible to the public that is in need of my services!

Linking your business website to your profile on the SACA website

President continued on page 4

Green-Building appraisal and financing issues

By Michael Chandler
for GreenBuildingAdvisor.com

I have a customer who is pre-approved for a \$400,000 new home. We have the land and a design that fits my customer’s budget. But the bank’s appraiser says that if we build it as designed (passive solar with solar hot water, radiant floor, spray foam in the roof, high-performance windows and insulation), they won’t appraise it for the cost of construction, and the owners will need to come up with a bigger down payment. They don’t have the cash, *so we’ll have to eliminate the solar and spray foam so that they can get the loan.*

What’s going on here? Appraising is an actuarial science and a lousy business. For a \$300 to \$400 fee, an appraiser chosen at random from an appraisal referral service must find other recent resales in a similar location with similar size and features, called “comps,” and draw a defensible conclusion as to the value of the subject property. If the bank’s underwriter in another state finds any inconsistency in the report, they will “kick it back” and make the appraiser correct it at no charge. Only resales can be used as comps; all custom homes are excluded from the MLS database because they “don’t reflect true arm’s length valuation,” in that we rascally green builders can con our poor customers into investing in unproven technologies like solar that might not hold value in the resale market.

So, solar is valued at 50 cents on the dollar, as is spray foam. And if my \$400,000 price includes \$8,000 for solar and \$4,000 for spray foam, the house

will appraise for \$394,000 and the buyers will need to add \$6,000 to their down payment. *They’re still pre-qualified for \$400,000, so they can add in a Jacuzzi or a home theater if they want, but they can’t have the solar or spray foam unless they can come up with more cash.*

Part of the problem is that the appraisers get their data from an MLS that doesn’t necessarily show them what green features are included in the homes that have been sold. Another part of the problem is that most of the homes that have high-performance green features are built as customs on the owner’s land, and these sales are excluded from the MLS. We need a green-enabled MLS and we need a way to get custom home sales included in the appraisal database.

The Green Building Council of our local HBA has been sending speakers to educate Realtors, appraisers, and bankers about green building for quite a while now. It’s a tough crowd, too. But

we’ve managed to get a group of the most receptive of them together, and we’ve created a “Green MLS” and implemented it. (Marsha Burger and Michele Myers deserve medals for this.) So now, when homes with green features and certifications are listed in the MLS, those features can be promoted, their effect on the resale price can be noted, and value trends may support lending for green building. The bigger problem of systematically gathering custom home cost data and incorporating it into the MLS for valuation purposes seems much farther away.

NPR recently reported on similar green MLS work being done in Portland, Seattle, California, and New Mexico. We need to take this national. The work of our group is attached to this post; steal it, repeat it, make it better, find a way to get custom homes included. Or we can just keep building and remodeling green for the folks who can afford the big down payments.



OSHA TRAINING By ADOSH



Sierra Vista Chamber of Commerce
April 4th • 9 a.m. to 1 p.m.

TOPICS:

Hazard Communication & MSDS
New International Format to be Presented

Limited to 25

\$5 SACA Member • \$45 Non-Member

2014 SACA Board of Directors & Committee Chairs

Wayne Gregan President

Home Show Chair

Website Chair

James Cain Vice President

Golf Tournament Chair

Greg Keller Secretary/Treasurer

Tait Wilcox Director

Safety Committee Chair

Larry Saunders Director

Scholarships Co- Chair

SWPPP/MS4 Chair

Kristen Gregan Director

Annual Meeting Chair

Scholarships Co- Chair

Home show Committee

Adam Spade Director

Newsletter Chair

Mike Rutherford Director

Registrar of Contractors

Advisory Council Member

SACA March 2014 Calendar of Events

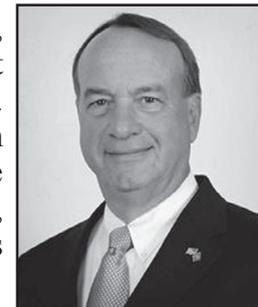
General Membership Meeting Wednesday, March 19

Time: 11:30 a.m. • Luncheon \$15 at door

Location: PDS Country Club, St. Andrews Dr., Sierra Vista, AZ

Speaker: Jack Blair, Chief Member Services, Sulphur Springs Valley Electric Cooperative

Mr. Blair served in the Army for 7 years where he completed Airborne, Ranger, and Pathfinder School. After a medical retirement, for the next 12, he worked in both sales and advertising for Procter & Gamble. Mr. Blair then went on to work for the venture capital firm, Austin Yellowstone, where he ran a series of food companies, including large poultry and fish farming companies. He then moved to Sierra Vista, where he has been for the past 12 years, the Chief Member Services Officer for Sulphur Springs Valley Electric Cooperative.



SACA Home and Garden Show March 21 & 22 at Buena High School in Sierra Vista

Government Meetings

Cochise Cty Board of Supervisors	Every Tues., 10 a.m.	County Buildings, Bisbee, AZ
Sierra Vista City Council	2nd & 4th Thurs., 5 p.m.	City Hall, 2nd Floor
Benson City Council	2nd & 4th Mon., 7 p.m.	City Hall
Bisbee City Council	1st & 3rd Tues., 7 p.m.	City Hall
Willcox City Council	1st & 3rd Mon., 7 p.m.	City Hall

ATTENTION SACA MEMBERS!

The SACA newsletter is looking for members' business stories to publish. Do you have a story about your business that you'd like other SACA members and the general public to hear? Please contact us at (520) 458-0488, or email us at admin@sacasceo.qwestbusiness.net

Advertise in Construction News and Views

**Call 458-3340 today
to find out how affordable it is!**

Your advertising in the newsletter is now available to view on the SACA website: www.saca-az.org.

Construction News & Views



Construction News and Views
is published monthly for the
**Southeastern Arizona
Contractors Association**

Contractor Contacts

**Registrar of Contractors
(Phoenix)**

1-877-692-9762
www.rc.state.az.us

Registrar of Contractors

400 W. Congress, #212
Tucson, AZ 85701
(520) 628-6345

**Southeastern Arizona Contractors
Association**

197-B, E. Fry Blvd
Sierra Vista, AZ 85635
520-458-0488

Email:

admin@sacasceo.qwestbusiness.net

www.saca-az.org

For information on advertising in this newsletter, contact

Five Star Publishing

1835 Paseo San Luis, Sierra Vista, AZ 85635 • (520) 458-3340

Email: fivestar@c2i2.com

Double digit growth in remodeling spending expected through mid-year

Article by Joint Center for Housing Studies of Harvard University

Cambridge, MA—The home remodeling market should see strong growth in 2014, according to the Leading Indicator of Remodeling Activity (LIRA) released today by the Remodeling Futures Program at the Joint Center for Housing Studies of Harvard University. The double-digit gains in annual home improvement spending projected for the first half of the year should moderate some to just under 10 percent by the third quarter.

“The ongoing growth that we’ve seen in home prices, housing starts, and existing home sales is also being reflected in home improvement activity,”

says Eric S. Belsky, managing director of the Joint Center. “As owners gain more confidence in the housing market, they are likely to undertake home improvements that they have deferred.”

“However, the strong growth for this cycle may start to ebb a bit beginning around midyear,” says Kermit Baker, director of the Remodeling Futures Program at the Joint Center. “By that time, we’ll be approaching the pre-recessionary levels of spending, and with borrowing costs starting to creep back up, growth rates are likely to slow some.”

The Leading Indicator of Remodeling Activity (LIRA) is designed to estimate national homeowner spending on improvements for the current quarter

and subsequent three quarters. The indicator, measured as an annual rate-of-change of its components, provides a short-term outlook of homeowner remodeling activity and is intended to help identify future turning points in the business cycle of the home improvement industry. The development of the LIRA is detailed in “Developing a Leading Indicator for the Remodeling Industry” (JCHS Research Note N07-1). In July 2008, the LIRA was re-benchmarked due to changes in the underlying reference series. These changes are explained in “Addendum to Research Note N07-1: Re-Benchmarking the Leading Indicator of Remodeling Activity” (JCHS Research Note N08-1). The LIRA is released by the Remodel-

ing Futures Program at the Joint Center for Housing Studies of Harvard University in the third week after each quarter’s closing. **The next LIRA release date is April 17, 2014.**

The Remodeling Futures Program, initiated by the Joint Center for Housing Studies in 1995, is a comprehensive study of the factors influencing the growth and changing characteristics of housing renovation and repair activity in the United States. The Program seeks to produce a better understanding of the home improvement industry and its relationship to the broader residential construction industry.

For more information, please contact: Kerry Donahue, (617) 495-7640, kerry_donahue@harvard.edu

Sierra Vista **ACE**

“Ace is the Place with the Helpful Hardware Folks”

Serving Sierra Vista &
Cochise County Since 1981
Locally Owned & Operated
458-3650
3756 E. Fry Blvd., Sierra Vista
www.sierravistace.com

Monday-Saturday 8am-6pm
Sunday 9am-5pm

SAVE GAS
HAVE MONEY
SHOP LOCAL
SUPPORT THE
SIERRA VISTA
AREA CHAMBER OF COMMERCE

A Proud Member of The Greater Sierra Vista Area Chamber of Commerce

Commercial Accounts Available

D.I.Y. Lumber & Building Materials • Hand & Power Tools • Locksets & Security Hardware
Keys Made & Locks Re-Keyed • Electrical Supplies • Plumbing Fixtures & Supplies
Evaporative Coolers & Supplies • Re-Screening & Glass Cut To Size • Lighting Fixtures & Ceiling Fans • Ace Brand Paint With Computer Matched Colors • Lawn & Garden Supplies & Equipment Sprinkler & Drip Irrigation Supplies

Guy C. Cary, MD

Neuro Pain

INTERVENTIONAL PAIN

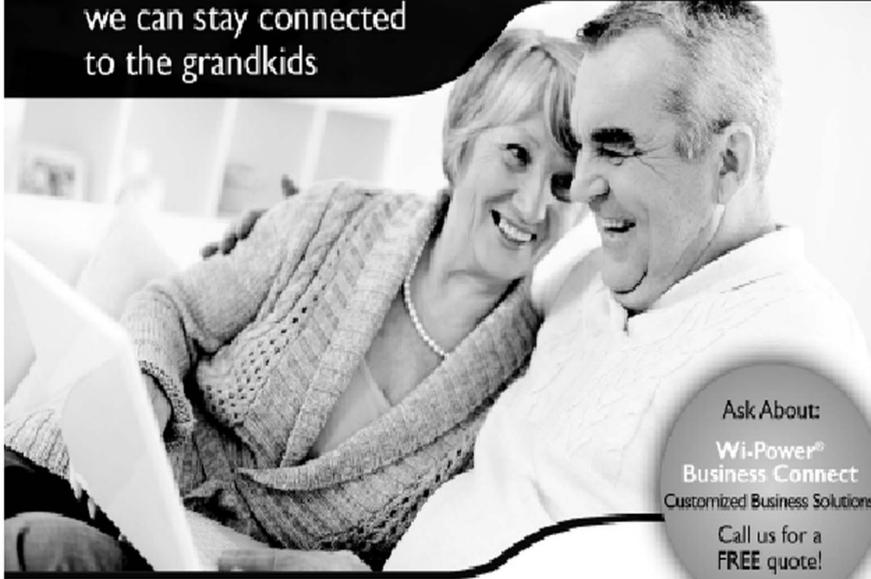
Lumbar Facet Injections • Epidural Injections
Trigger Point & Sciatic Injections
Botox Injections for Pain

417-1133

Most Insurances Accepted

2480 E. Wilcox Dr., Sierra Vista

With **WI-POWER**[®]
we can stay connected
to the grandkids



Ask About:
Wi-Power[®] Business Connect
Customized Business Solutions.
Call us for a **FREE** quote!

With **Wi-Power Internet and Phone Service**,
we make it easy to do all your favorite online activities!

- Video chat with family and friends!
- Shop your favorite e-commerce sites!
- Work from home!
- Use your laptop, tablet and phone service ...all at the same time!



WI-POWER[®]
INTERNET & PHONE



Sulphur Springs Valley Electric Cooperative, Inc.
A Southwestern Energy[®] Cooperative

866-297-8906 • WI-POWER.COM

facebook.com/WiPowerInternet

*Services provided by TransWorld Network, Corp. Not available in all areas. With approved credit. Restrictions, terms, & conditions apply. Taxes, regulatory, installation, activation, surcharges & other charges not included. Call for details or visit www.wi-power.com or www.twn.com for additional information and for terms and conditions of services. Customers on qualifying internet plans may receive maximum download speeds ranging from 1.5 Mbps to 8.0 Mbps. Actual download speeds will vary. 2. Wi-Power Internet not available with satellite Internet. Minimum 512 Kbps Internet connection speed required. International call rates apply. Unlimited calling applies to local and long distance calls within the contiguous United States. Digital Phone 911 Service operates differently than traditional 911. See <http://www.wi-power.com/911.htm> for information. Unlimited usage subject to fair and normal usage limitations as described in terms and conditions.

Survey: Small businesses underestimating online reviews

By Gabrielle Karol for FOXBusiness
Small businesses and consumers aren't quite seeing eye-to-eye when it comes to online reviews, according to a new survey.

According to marketing company Yodle, 90% of consumers are influenced by positive online reviews – but only half of small business owners believe these reviews are important. Nearly 25% say online reviews are unimportant.

Yodle's survey of 300 small business owners finds many entrepreneurs are taking a backseat approach to online review sites like Yelp and Angie's List and social networks like

Google+ and Facebook. Only 13% of business owners are approaching customers about posting reviews online. So it makes sense that 55% don't receive any online reviews, while 19% get five or fewer reviews per month.

Small business owners also aren't being proactive about responding to or monitoring online reviews, the study finds. Less than half of the businesses respond to bad reviews, and 68% don't spend any time monitoring online feedback.

Yodle CEO Court Cunningham says most small business owners don't feel they have the time to really engage with customers online.

"All of these things take time, and most



don't have a marketing person on staff," says Cunningham.

Cunningham says many entrepre-

neurs are also wary about online review sites. Sixty percent of survey respondents

Survey continued on page 6

President continued from page 1 will increase your chances of showing up on the first page of a web search. This concept is no different than the Six Degrees of Separation, or if you are my wife, the Six Degrees of Kevin Bacon. (A concept that you can 'link' two people who do not know each other within six steps.)

Consider this: you own a local sporting goods store. You allow a shoe manufacturer and baseball equipment company to display their catalogs on the table in the front of your store for your customers to look at, and they in return do the same for you. Just because they are lying there doesn't mean that everyone is going to pick it up and look, but there is a potential for some interest. Now, let's say the shoe

manufacturer marketed a product that took the world by storm and they became a multi-million dollar company overnight.

The exposure potential for your business just increased because the shoe manufacturers customer base just increased. Now consider how important it is that the content of your catalog best reflect your business to attract new customers. This is the equivalent of your profile on the SACA website. Your profile should have photos and current contact information along with a bio of your company.

Make your membership pay for itself by utilizing social media benefits available to you. Every time someone links their business website to the SACA website it benefits SACA. The stronger SACA is the more valuable it is to its members.

Have you linked your business to SACA?

Other SACA website benefits are:

- Members can publish events on the website.
- Know what SACA is doing for you.
- You can register for events.
- You can pay for events.
- It's easy to use your member profile so change & update it as often as you'd like.
- The tools above are on the SACA website but you must sign in to use them.
- Increase visibility to your business by using a tool you have already paid for.
- Look at links other members use, it could benefit you too! Be careful be-

cause some are free and some are not.

• Links like houzz.com allow you to showcase your work and view projects by others.

Guild Quality is a third party services allowing your customers to rate you. There are hundreds of sites available, such as Angie's List, Yelp, Facebook, Google+, Zillow Dig, and Pinterest, surely one will benefit you!

Consider this, if you decide you want to see Nantucket this summer you can accomplish it several ways: walk and swim, drive, fly, buy the movie, or even look online for a YouTube video of someone else's vacation. You have choices. We live in world with options allowing you to set your own pace; you have to decide how much effort you want to give and what you want to get out of it

**SIERRA VISTA
Personnel
We work for you!
(520)458-8826
Your local source for
temporary labor and skilled
trades.**



**Office Hours
Monday-Friday
8am-Noon**

Visit www.saca-az.org
for more information or
call 458.0488

Serving the construction
industry in Cochise County
since 1977

**The only Plan Room in
Cochise County**



Safety: Driving while distracted

Driving while distracted is a major issue for Construction companies; it is one of the highest worker fatality causes. Automobile crashes create tragic scenarios for business and the families of the employees. Workers, Supervisors,

and owners of the companies are busy trying to multi-task while behind the wheel. The multi-tasking examples are texting, communicating on the phone, e-mailing, eating and drinking, or reading. When working in the construction world, work-

ers are on the go and trying to work efficiently distracted driving has become a work culture by most and has increased the risk of injuries due to a vehicle collision. If OSHA has a credible complaint of a business who requires or makes communicating while driving a necessity and may issue citations or penalties. OSHA has a campaign which is teamed with DOT, and Department of Labor, which is designed to put an end to distracted driving for work purposes.

OSHA recommends that employers should

- Prohibit texting while driving. OSHA is encouraging employers to declare their vehicles "text-free zones"

- Establish work procedures and rules that do not make it necessary for workers to text while driving in order to carry out their duties

- Set up clear procedures, times, and places for driver's safe use of texting and other technologies for communicating with managers, customers, and others.

- Incorporate safe communication practices into worker orientation and training.

- Eliminate financial and other incentive systems that encourage workers to text while driving

OSHA states

As a business owner or manager, its Your responsibility under the Occupational Safety and Health Act to safeguard drivers at work.

According to Distraction.gov in 2012 3328 people were killed from distracted driving crashes.

Distracted Driving policy resource is provided by distraction.gov

[Company Name] Distracted Driving Policy

Please read the Distracted Driving Policy, sign and return to your supervisor.

In order to increase employee safety and eliminate unnecessary risks behind the wheel, [Company Name] has enacted a Distracted Driving Policy, effective [Date]. We are committed to ending the epidemic of distracted driving, and have created the following rules, which apply to any employee operating a company vehicle or using a company-issued cell phone while operating a personal vehicle:

Company employees may not use a hand-held cell phone while operating a vehicle – whether the vehicle is in motion or stopped at a traffic light. This includes, but is not limited to, answering or making phone calls, engaging in phone conversations, and reading or responding to emails, instant messages, and text messages.

- If company employees need to use their phones, they must pull over safely to the side of the road or another safe location.

Additionally, company employees are required to:

- Turn cell phones off or put them on silent or vibrate before starting the car.

- Consider modifying voice mail greetings to indicate that you are unavailable to answer calls or return messages while driving.

- Inform clients, associates and business partners of this policy as an explanation of why calls may not be returned immediately.

- [Company consequences for failing to follow policy]

I acknowledge that I have received a written copy of the Distracted Driving Policy, that I fully understand the terms of this policy, that I agree to abide by these terms, and that I am willing to accept the consequences of failing to follow the policy.

Employee Signature

Date

Employee Name (printed)

Checkout other distracted driving useful resources @

WWW.osha.gov/distracted-driving/index.html

OR www.distraction.gov

MENTAL DISTRACTION RATING SYSTEM

Even with your eyes on the road and your hands on the wheel, mental distractions dangerously affect drivers behind the wheel.

Mild Danger	Moderate Danger	High Danger
Example: Listening to the radio or an audio book	Example: Talking on a hand-held phone or a hands-free phone	Example: Using voice-activated texting or email feature

AAA.com/distraction

Big or small, we've got the job covered

- Nearly 550 locations
- Delivery to your job site
- Equipment and supplies for contractors
- Helpful, expert staff to assist your project
- Availability of over 2,900 classes of equipment
- On-site maintenance, equipment and safety training
- Outstanding customer service and expert advice when you need it
- Largest inventory of telescopic and articulating booms, scissor lifts, forklifts and more



United Rentals
General Rental
648 East Fry Blvd
Sierra Vista, AZ 85635
520.458.7570

Consider it done.™

Rentals • Sales • Service • Supplies

800-UR-RENTS
unitedrentals.com

Water Wise WAM! April is Water Awareness Month

Water in Arizona is so important that April is Water Awareness Month. Each year, organizations around the state plan special events to celebrate and recognize the value of water.

Here in Sierra Vista, on April 5, the city, the Water Wise Program, the Cochise Bicycle Advocates, 4-H and The Cochise Water Project are teaming up to celebrate WAM with a WaterCycle Ride, Bike Rodeo, "Leaky House" and a Water Expo.

Both events will be held at the Mall at Sierra Vista on Hwy 92.

The WaterCycle Ride is a new fun way for families to get some exercise and learn about the water cycle at the same time. It is a 5-mile interactive and educational bicycle ride (or walk or jog!) that follows the multi-use path starting at the Mall, goes down Hwy 92 onto Buffalo Soldier Trail, through a wash that connects to Avenida Cochise then loops back to the Mall. Although the route can be taken at any time, it will have its grand Kick-Off with prizes on April 5 from 9 a.m. to noon beginning in the Sears parking lot.

What makes this route fun for everyone are the seven interactive and educational stops along the way.

Each of the stops will be design-

ated with an educational sign that explains a feature of the watershed. After reading about the feature, a QR code (one of those squiggle square symbols) can be scanned with a smart phone which will then open up a web page with a short quiz about the subject. Participants can take the quiz to see how smart they are! The signs and the quizzes will be changed periodically so participants can keep testing their know-how.

At the Mall in the Sears parking lot, for younger riders there will be a Bike Rodeo from 9 a.m. to noon. The Rodeo is a fun way for kids to learn bike riding skills. Participants will have their bikes inspected to make sure they are working properly, that helmets and bicycles fit properly, learn how to safely start and stop a bike, and then have fun maneuvering the bike through obstacles and "traffic."

For those not on bikes, there will be a Leaky House which is a mock house with, well, a lot of leaks! Visitors can measure and be astonished by how much water is wasted by just a small leak.

Inside the Mall, more will be going on for those who want to know about the latest and greatest (and tried and true) water conservation products and services. Not only will visitors learn how fast technology is changing to accommodate more efficient use of water, but they can listen to presentations explaining how the products work.

Come on down to the Mall on April 5 to celebrate Water Awareness Month. We'll see you there!

For more information on conservation topics, contact Water Wise at 458-8278 ext. 2141, waterwise.arizona.edu. Water Wise is a University of Arizona Cochise County Cooperative Extension program whose Partners are Cochise County, the City of Sierra Vista, Ft. Huachuca, the Upper San Pedro Partnership, and Sulphur Springs Valley Electric Cooperative.



Cado Daily, M.A.
Water Resources Coordinator
Water Wise Program
UA Cochise County
Cooperative Extension
1140 N. Colombo Ave
Sierra Vista, AZ 85635
(520) 458-8278 x 2139
FAX (520) 458-5823
waterwise.arizona.edu

Bisbee Water Wise Office
66 Brewery Ave
Old Bisbee
520-366-8148
Office hours:
Tues & Friday 1pm – 6pm

Survey continued from page 4

believe that online review sites favor business owners who pay for advertising.

"Yelp has denied that perception, but it's out there. People don't have the time and don't know who to trust – it makes them even more skeptical," says Cunningham. For his part, Cunningham says he does not believe that online review sites treat advertisers more favorably than non-advertisers.

How to Take Advantage of Online Review Sites

Cunningham says effective online marketing need not take a ton of time. For starters, business owners can simply be more proactive about requesting reviews from longstanding customers.

He says professional photos are also an easy way to spruce up an online business page.

"The two biggest things we see [for consumers] are photos and reviews. Explain your business through compelling imagery," says Cunningham.

Additionally, Cunningham says it's wise to find real estate on industry-specific sites – not just the most well-known players.

"There are medically oriented and legally oriented sites ... and other vertically oriented sites particular to many verticals. You want to be both on the horizontal sites like Facebook, Google, Angie's List and Yelp and on the vertical sites," says Cunningham.

Follow Gabrielle Karol on Twitter @GabrielleKarol



Call a Pro!



Office Hours
Monday-Friday
8am-Noon

Visit www.saca-az.org
for more information or
call 458.0488

Serving the construction
industry in Cochise County
since 1977

**The only Plan Room in
Cochise County**



Advertise in Call a Pro.
Call 458-3340 today

PRESTON INSULATION

Closets, Fire Stopping

Serving Southern Arizona since 1957

CHRIS LOWE

Branch Manager

6687 E. Hwy. 90
Sierra Vista, AZ 85635
ROC 140086, 140087, 151608

(520) 458-4771
Cell (520) 266-2563
Fax (520) 458-4428



Annual
SACA HOME &
GARDEN
Show

March 21 and 22
at Buena High School
Friday 11am - 7pm • Saturday 9am - 4pm

You will find all the latest in home improvement trends
Admission is free to the public

Four iPad mini's will be given away on Friday (must be present to win)

AND

4 - 39" LED flat screen TV's will be given away on Saturday (must be present to win)

Contact Eva Dickerson for more information at (520) 732-9599

SACA Home and Garden Show Premier Sponsor



Sulphur Springs Valley
Electric Cooperative, Inc.

A Touchstone Energy® Cooperative 

Major Sponsors

CIS
Information Technology Services

Grasshopper
LANDSCAPING




SOUTHWEST GAS

SUN CANYON
HOMES, INC.

Southeastern Arizona Contractors Association Membership List

AMS Construction
& Escavating Inc.
803-7800

Antelope Run Electric, Inc.
803-0922

Au' Authum Ki, Inc (AAK)
520-458-3688
authumki.com

B & D Lumber (1)
Joe Bustamante
(520) 459-8223

Bedrock Concrete, Inc
378-6086

Benjamin Supply
Donna Bowser
5204591300
benjaminssupply.com

Berg's Heating & Air Conditioning
378-9333
www.bergshvac.com

Castle & Cooke of Arizona, Inc. (3)
378-9344

CEMEX Materials South, LLC
520-249-6585
www.cemexusa.com

City of Sierra Vista (8)
Sharon Flissar
520-458-5775

Clark Information Systems,
CIS Broadband
520-458-0293
www.clarkinfosys.com

Cochise Cabinet
& Countertops Inc.
Rick Richard
520-227-5351
cochisecabinetandcountertops.com

Cochise College
520-515-4509
www.cochise.edu

Cochise Floor Covering
& Interiors, Inc.
520-458-8695
cochise-floor.com

Cochise Termite & Pest Control
520-459-5850
www.cochisepest.com

Dana Kepner Company
520-624-7180
DanaKepner.com

Eagle Asphalt
456-1540

Empire Homes (1)
520-455-5506

First West Properties Corp.
458-1666

Gilbert Technical Services, Inc.
458-5730

Grasshopper Landscaping
Marie Trejo
520.720.5022
www.grasshopper-landscaping.com

Greater Sierra Vista Area Chamber
Of Commerce
520-458-6940
<http://sierravistachamber.org/home/>

Habitat for Humanity
Rachel Gray
5204580016
www.habitatsvaz.org

Harvey Plumbing Inc.
378-3154

Hitchin' Post Welding
378-6656

Isaacson Quality Construction, LLC
Philip Isaacson
5205089710
<http://www.iqconstruction.biz/>

JE Dunn Construction
Jeremy Kwwapich
520-468-2685
www.jedunn.com

Kanmar Construction LLC.
439-4483
www.kanmar.com

KE&G Development, Inc. (2)
458-9594

McCraren Compliance
Nereida Lopez
520398-4697
<http://mccrarencompliance.com/>

MGC Consulting LLC
803-1343

Mr. Fix It
227-8194
www.mrfixitsv.com

National Bank
Anita Farrow

National Drywall
Plastering Painting LLC
520-803-8801

Net Zero Solar
520-207-4053
www.netzerosolar.net

Perrill Construction
378-9467

Pioneer Title Agency
458-9170

R & R Express LLC (1)
Builder Member
Wayne Gregan
P.O. Box 2577
Sierra Vista, AZ
520-226-5258
<http://www.rrexpress.net/>

R.L. Workman Homes (2)
Tayana Castelli
678-5054

Rosemont Copper Company
520-343-1730
www.rosemontcopper.com/

Rutherford Diversified Industries (2)
458-8761

San Pedro Plumbing
378-4696

Sierra Remodeling & HomeBuilders
459-3164

Sierra Vista Builders Supply
520-459-3263

Sierra Vista Electric (1)
Susan
458-7196

Sierra Vista Glass
439-8818

Sierra Vista Herald
458-9440

Sierra Vista Insurance Agency, Inc.
458-1655

Sierra Vista Personnel
458-8826
<http://www.wieninc.com/svp.html>

Sierra Vista Tile, Inc.
378-0841

Southern Arizona Rain Gutters
Randall Shelton
5208500086
www.southernarizonaraingutters

Southwest Desert Images
520-803-0063
www.southwestdesert.com

Southwest Gas Corp. (2)
520-459-1079

Southwest Home and Hearth
378-3008

Stan Greer Millworks
378-9311

Stan's Fence Company, Inc.
456-2650

Sulphur Springs Valley Electric (5)
Jack Blair
(520) 515-3470

Sun Drywall & Stucco Inc.
378-2384

Sun Valley Roofing
458-3092

Systems Integration, LLC (1)
Bryan Bowen
520-456-8830

TAV CONCRETE INC.
520-266-2509

Truly Nolen of America, Inc.
458-5095

Twelve Gage Enterprises, LLC
520-574-7558
www.amfencing.com

United Rental
458-7570

Weatherguard Metal Construction,
Inc. (1)
Jerilee Mattingly
520-378-3221

Wells Fargo Home Mortgage (2)
458-5888

Western Technologies
458-0364
www.wt-us.com